

FTTH Conference 2017



Marseille, France
14 to 16 February 2017
www.ftthconference.eu

Call for Exhibitors-Sponsors:

FTTH Conference 2017 Marseille, France

14 – 16 February 2017 (Workshops on 14 February)

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1. Introduction

The FTTH Conference organised by the FTTH Council Europe is the biggest FTTH-related conference in the world. It is recognized as the main networking event for anyone that is interested in the topic of fibre access networks. The annual event, which includes an exhibition floor, has been held in different locations around Europe since 2004. The annual time frame for the conference is February.

1.1. Attendees: numbers and profiles

In recent years, the FTTH Conference has gathered approximately 3,000 attendees per edition, and the numbers for the FTTH Conference 2016 in Luxembourg in February were no different. For the upcoming edition in Marseille the FTTH Council Europe expects a similar range of participants.

The profiles of the attendees:

- Decision makers from the European Commission, regulators, national government and municipalities
- Management level attendees from operators (incumbents, alternative operators, utility companies)
- Investment banks, financing institutions
- Management level attendees from service and application providers
- Analysts and industry experts
- Technical experts from industry, operators and academia
- Media representatives

1.2. Topics

The FTTH Conference covers the hot topics of fibre rollout in Europe. For 2017 the main topics will be:

- Latest FTTH technologies and solutions
- Financing of FTTH networks
- Marketing of FTTH networks and take rates
- The role of FTTH in smart cities and smart regions
- Fibre-enabled services including eHealth, elderly care, eGovernment and new ways of working

1.3. Workshops

The first day of the FTTH Conference (14 February) offers approximately ten workshop streams to discuss specific topics in detail. Those topics are in line with the main conference programme. The workshops are either organised by the FTTH Council Europe or by external parties, in which case the FTTH Council Europe acts as a host of the workshop.

1.4. Exhibition

The exhibition of the FTTH Conference on 15 and 16 February shows the latest products, solutions and trends for FTTH networks. More than 90 members of the FTTH Council Europe are represented in the Exhibition Hall and offer hands-on experience of their latest innovations.

1.5. Networking

The FTTH Conference is a perfect networking and meeting place for anyone who is interested in fibre access networks. The unique “all inclusive” concept allows delegates to stay at the conference for the full three days. Breakfast, coffee breaks, delicious lunches and cocktail receptions – all served in the exhibition area on 15 and 16 February – enable participants to benefit from an effective networking environment. A special “French Bar” will offer a perfect meeting place in the exhibition area.

2. Sponsorship application process

2.1. Application start date

Applications can be submitted at any time after receiving this Call for Exhibitors/Sponsors

2.2. Submitting a sponsorship application

Sponsorship application forms must be sent

- By email to conference@ftthcouncil.eu

2.3. Requirements for sponsorship

To register as a sponsor for the FTTH Conference the following requirements need to be fulfilled:

- The sponsor is a member of the FTTH Council Europe at the time of application for sponsorship as well as in the year the conference takes place.
- The sponsor has settled all open invoices with the FTTH Council Europe including membership fees.
- The sponsor has sent in the completed sponsorship application form and has accepted the terms and conditions for sponsorship as outlined in this document by signing the application form.
- In addition to the application form the sponsor submits the following items:
 - the **logo** of the sponsor in “vectorised” format (eps or ai)
 - the **boilerplate text** of the sponsor: a short description of the sponsor company;
 - o Platinum sponsors: max of 220 words
 - o Gold sponsors: max of 150 words
 - o Silver sponsors: max of 80 words
 - o Bronze sponsors: max of 40 words
 - the **display name**: the company name that will be used for marketing materials (website, printed material, etc.).

2.4. Booth selection

All booths are assigned on a first-come, first-served basis. The application form allows the sponsor to indicate up to three preferred booth numbers (find the exhibition floor plan enclosed).

- The FTTH Council Europe secretariat will allocate one of these three booths, depending on availability.
- If none of the sponsor’s choices are still available, the sponsor will be contacted to select from the remaining booth locations.

2.5. Sponsorship confirmation

The sponsorship is only valid after confirmation by the FTTH Council Europe secretariat. This confirmation will only be sent after all requirements (see point 2.3 above) are fulfilled. **This also includes the submission of the logo, boilerplate text and display name.**

2.6. Contact details

For questions regarding sponsorship applications please contact:

FTTH Council Europe ASBL
Michaela Fischer
Tel +43 664 358 9516
conference@ftthcouncil.eu

3. Sponsorship packages

A list of the available booths can be found here: <http://www.ftthconference.eu/exhibition/floor-plan>

3.1. Basic Sponsorship package

	Platinum 45,000€	Gold 25,000€	Silver 16,500€	Bronze 8,250€
Dimensions	Approximately 6x6m or 9x4m (sponsors's choice)	Approximately 4x6m	Approximately 3x6m	Approximately 3x3m
Option: speaking opportunity	Speaking slot in dedicated session in main programme* Extra cost: 2,500€ contact: andrea.haider@ftthcouncil.eu	Speaking slot in dedicated session in main programme* Extra cost: 2,500€ contact: andrea.haider@ftthcouncil.eu	NO	NO
Logo size	Extra Large Logo visibility in alphabetical order (left to right)	Large Logo visibility in alphabetical order (left to right)	Medium Logo visibility in alphabetical order (left to right)	Small Logo visibility in alphabetical order (left to right)
Exhibitors' presentation video	Max 20min video (provided by the sponsor in high enough quality) displayed during conference days in video lounge	Max 10min video (provided by the sponsor in high enough quality) displayed during conference days in video lounge	NO	NO
Free entrance tickets	20	15	11	6
Social Media	2 Tweets	1 Tweet	NO	NO
Ad in information leaflet	1/2 page in information leaflet, which will be distributed at the FTTH Conference	NO	NO	NO

**Each speaking slot lasts 15 minutes. The content should be FTTH-related and support the pro-FTTH messaging of the FTTH Council Europe. Speaking slots are limited and assigned on a first-come, first-served basis.*

3.2. Services included for all sponsors

- **Catering in Exhibition Hall:** All welcome coffees, coffee breaks, lunches and cocktails are served in the Exhibition Hall to give the sponsor the highest possible visibility.
- **Customised electronic sponsor invitations:** The electronic invitation can be sent to employees and guests you want to invite at your own cost.
- **Electronic newsletter:** At least 8 electronic conference newsletters are sent to the contact database of the FTTH Council Europe (comprising more than 18,000 contacts)
- **Exhibitors' lounge:** An exhibitor's lounge will provide non-stop coffee for the exhibitors.
- **Exhibitor manual:** An exhibitor manual including technical and logistic details will be sent to the sponsors late October 2016.
- **Logo visibility:** The logo of the sponsor will be presented at a minimum in the following ways:
 - On welcome panel in pre-conference area (*)
 - Platinum, Gold and Silver only: In conference rooms (projected before start and at end of sessions)

- In information leaflet provided at the conference(*)
- On event website: <http://www.ftthconference.eu>
- On conference invitations (standard paper + electronic, member, reminders) (*)

(*) Only guaranteed if the application is confirmed before 16 September 2016

- **Printed invitations:** available on request, end of October 2016
- **Press room:** Free use of press room during the conference to display press releases/press packs for journalists; contact: pr@ftthcouncil.eu
- **Sponsors' news on website:** A PDF document of your press release will be posted on the conference website in the sponsors' news section. Each sponsor may post one item at a time only. contact: pr@ftthcouncil.eu

3.3. Shell Scheme booth

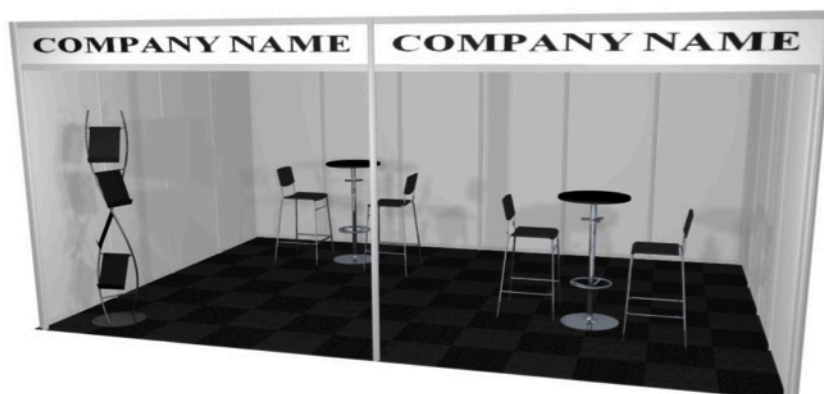
All shell scheme booths are equipped with basic furniture (see table below), carpet and lightning.

	Gold	Silver	Bronze
Dimensions	Approximately 4x6m Height of booth: approximately 2.5m	Approximately 3x6m Height of booth: approximately 2.5m	Approximately 3x3m Height of booth: approximately 2.5m
Furniture included	2 high tables 4 high stools 1 brochure rack	1 high table 2 high stools 1 brochure rack	1 high table 2 high stools 1 brochure rack



Remark: Furniture suppliers are being selected at the time the Call for Sponsors is issued, so these pictures are just indicative - the final look of the furniture will be provided in the Exhibitor Manual end October 2016

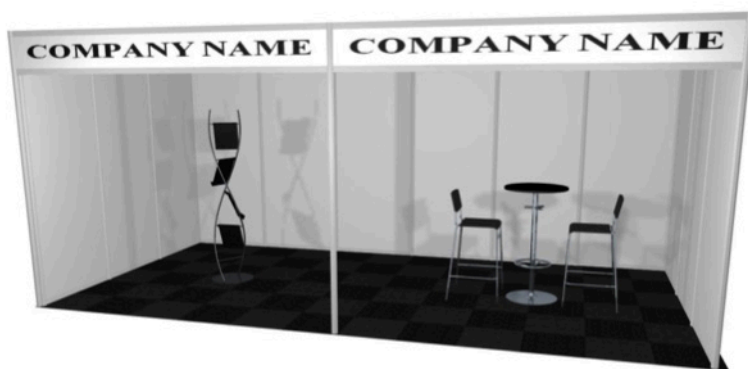
3.3.1. Gold Shell Scheme booth



Remark: Booth suppliers are being selected at the time the Call for Sponsors is issued, so these pictures are just indicative - the final look of the booths will be provided in the Exhibitor Manual end October 2016.



3.3.2. Silver Shell Scheme booth



Remark: Booth suppliers are being selected at the time the Call for Sponsors is issued, so these pictures are just indicative - the final look of the booths will be provided in the Exhibitor Manual end October 2016.

3.3.3. Bronze Shell Scheme booth



Remark: Booth suppliers are being selected at the time the Call for Sponsors is issued, so these pictures are just indicative - the final look of the booths will be provided in the Exhibitor Manual end October 2016.

3.4. Free-set-up booth

	Gold	Silver	Bronze
Dimensions	4x6m up to 4m in height Extra cost: 2,500€	3x6m up to 3m in height Extra cost: 1,500€	NO

Remark: Furniture and lightning are not included for free-set-up booths.

The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu

3.5. Limited edition booth

The Gold booths G1, G2, G3, G4, G5, G6, G7 and G8 can only be booked as limited edition free-set-up Gold booths. The limited edition free-set-up Gold booths can be built without a wall, up to 4m in height. Should your booth design require a back wall, the wall position is pre defined and has to be branded on both sides.

Extra cost: 3,500€

The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu

3.6. Platinum booth

The Platinum booths P1, P2, P3 and P4 can be built either with a ground floor size of 9x4m or 6x6m. Your choice of ground floor size must be indicated on the sponsorship application form. Platinum booths can be built without any wall, up to 6m in height. Should your booth design require a back wall, the wall position is pre defined and has to be branded on both sides.

The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu

3.7. Optional services

Optional services can be booked independent of the sponsorship package.

- **Scanners** (195€ /scanner): The scanners enable the sponsor to scan delegate badges. The contact details (as provided by delegates at registration) of all scanned badges will be sent to the sponsor after the conference.
- **Wired Internet** (for two days, 550€): A wired Internet connection can be ordered.

3.7.1. Early set-up time

It is imperative for Platinum and Gold sponsors to book in advance any kind of early set-up time.

	Exclusive set-up time	Very-Early set-up time	Early set-up time
Platinum	Sunday, 12 February 2017 (4:00 pm - 8:00 pm), Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,900€	Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,200€	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€
Gold limited-edition	Sunday, 12 February 2017 (4:00 pm - 8:00 pm), Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,900€	Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,200€	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€
Gold free-set-up	NO	Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,200€	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€
Gold shell scheme	NO	Monday, 13 February 2017 (9:00 am - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 1,200€	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€
Silver free-set-up	NO	NO	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€



	Exclusive set-up time	Very-Early set-up time	Early set-up time
Silver shell scheme	NO	NO	Monday, 13 February 2017 (4:00 pm - 8:00 pm) and Tuesday, 14 February 2017 (8:00 am - 4:00 pm) Extra cost: 495€
Bronze	NO	NO	NO

Set-up times must be respected by the exhibitors

- Sponsors are not allowed to start setting up **earlier** than the time booked. Exhibitors who start setting up earlier than their reserved time will be invoiced an additional 5,000€ penalty fee, by the FTTH Council Europe.
- Sponsors are not allowed to set up **later** than the set-up times indicated. All of the exhibitor's personnel must be off the premises of the venue by the end of each set-up day or the exhibitor will be invoiced an additional 5,000€ penalty fee, by the FTTH Council Europe.



4. Exhibition details

4.1. Location

MARSEILLE CHANOT
PALAIS DES CONGRÈS ET DES EXPOSITIONS
Rond Point du Prado
13008 Marseille
France

4.2. Exhibition opening hours

Wednesday, 15 February 2017 8:00 am - 6:30 pm

Thursday, 16 February 2017 8:30 am - 4:00 pm

4.3. Booth set-up times

Category	Set-up time
Platinum	It is imperative for Platinum sponsors to book any kind of early set-up time (see 3.7.1.).
Gold limited-edition free set-up	It is imperative for Gold limited edition free set-up sponsors to book any kind of early set-up time (see 3.7.1.).
Gold free-set-up	It is imperative for Gold free set-up sponsors to book any kind of early set-up time (see 3.7.1.).
Gold	It is imperative for Gold sponsors to book any kind of early set-up time (see 3.7.1.).
Silver free-set-up	14 February 2017, 8:00 am - 4:00 pm
Silver	14 February 2017, 8:00 am - 4:00 pm
Bronze	14 February 2017, 10:00 am - 4:00 pm

4.4. Booth dismantling times

For sponsors with a shell scheme booth: Thursday, 16 February 2017, 4:00 pm – 7:00 pm

For sponsors with a free-set-up booth: Thursday, 16 February 2017, 4:00 pm – 10:00 pm

For sponsors with a limited-edition free-set-up Gold booth: Thursday, 16 February 2017, 4:00 pm – 10:00 pm

For sponsors with a Platinum booth: Thursday, 16 February 2017, 4:00 pm - 11:00 pm

Dismantling times must be respected by the exhibitors – in particular the starting time of dismantling. Early dismantling during the exhibition opening hours is not allowed. Exhibitors who start dismantling early will be invoiced an additional 5.000€ penalty fee, by the FTTH Council Europe.

5. Meeting Rooms

A separate Call for Meeting Rooms will be sent out after the summer break.



6. Registration

Registration for the FTTH Conference includes access to the workshops, the conference sessions and the Exhibition Hall. All food and drinks served in the Exhibition Hall are free of charge for delegates.

It is not possible to register for one day only or for the exhibition only.

Participation is free of charge for:

- Speakers
- Moderators
- Media & Journalists

To apply for free registration, send an email to conference@ftthcouncil.eu

6.1. Registration for Sponsors

An online registration system allows sponsors to register their guests at the special sponsor's rate. It also allows sponsors to change names and details of invited guests. A username and password to access the registration system is sent to the sponsor beginning of October after payment of sponsorship fee has been received.

6.2. Online Registration

Conference registration will open beginning of October 2016.

7. Terms and Conditions

In addition to the conditions outlined above, the following additional terms and conditions apply.

7.1. Organiser

The FTTH Conference 2017 is organised by:

FTTH Council Europe ASBL

Rue des Colonies 11

1000 Brussels, Belgium

7.2. Applications

Applications for sponsorship must follow the rules and conditions defined in this document. By signing and submitting the application form the sponsor accepts all conditions defined in this document.

An application for sponsorship is only valid after written (e-mail) confirmation by the organiser. There is no entitlement to sponsorship. The organiser can refuse to accept sponsorship applications without any further justification.

7.3. Intellectual Property

The sponsor grants to the organiser a non-exclusive licence to use the sponsor's logos, trademarks, trade names and corporate names for the purposes of preparation of and inclusion in any materials included in the sponsorship package and for the promotion and marketing of the event.

Exhibitors agree to be listed on the FTTH Conference website www.ftthconference.eu. This includes the sponsor's logo, display name, boilerplate text and contact details given in the sponsorship application.

7.4. Payment terms

The following payment terms apply:

- All invoices have to be paid within 30 calendar days.
- Invoices for sponsorship packages have to be paid before 3 February 2017 (payment received on the organiser's bank account). This also applies to invoices for sponsorship packages that were issued less than 30 days before 3 February 2017.
- Failure to pay the sponsorship package fee before 3 February 2017 will result in immediate cancellation of sponsorship. The full sponsorship fee will still be charged as a cancellation fee (see cancellation policy), and the sponsor will not be allowed to set up the booth.
- Special internal processes of the sponsor (e.g. the requirement for a purchase order signed by the organiser) do not delay the start of the 30-day payment period.

7.5. Sponsorship cancellation policy

- If a sponsor cancels before 9 September 2016, 15% of the sponsorship fee will be charged.
- If a sponsor cancels between 10 September 2016 and 28 October 2016, 40% of the sponsorship fee will be charged.
- If a sponsor cancels between 29 October 2016 and 9 December 2016, 75% of the sponsorship fee will be charged.
- If a sponsor cancels after 9 December 2016, the full sponsorship fee will be charged.
- Cancellation within 5 working days after submitting the application is free of charge for applications that are submitted by 9 December 2016.

7.6. Co-exhibitors & subleasing

Sponsors are not allowed to host co-exhibitors at the booth.

Subleasing of a booth or of parts of a booth is not permitted.

7.7. Size limitations for shell scheme booths

Exhibitors must ensure that their booths stay within the size limitations of the booked sponsorship package. This includes the width, depth and height dimensions of the booth. No part of the booth, including furniture, displays, marketing material, etc. may exceed those size limits.

It is imperative that all standard shell scheme booths are closed at the back and on the sides. Open sides are not allowed under any circumstances. **Exhibitors are not allowed to remove the fascia.**

7.8. Special conditions for free-set-up booths

Exhibitors that have chosen a free-set-up booth accept the following conditions:

- The booth has to stay within the size limitations of the booked sponsorship package. This includes the width, depth and height dimensions of the booth. No part of the booth, including furniture, displays, marketing material, etc. may exceed those size limits.
- There is no furniture or equipment included in the free-set-up booth fee.
- Carpet and electricity are available in the booth area.
- The exhibitor accepts that any construction has to be approved by the organiser and by the venue of the event.
- The construction must comply with safety conditions and construction guidelines of the venue.
- The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu
- Any costs that are charged by the venue for approval of the booth construction must be paid by the exhibitor.
- A rejection of a booth construction by the organiser or the venue is not a reason for exceptional cancellation.
- The back side of Gold and Silver free-set-up booths must be properly finished (no half-finished structure at the back).

7.9. Special conditions for limited-edition free-set-up Gold booths

Exhibitors that have chosen a limited edition free-set-up Gold booth accept the following conditions:

- The booth has to stay within the size limitations of the booked sponsorship package. This includes the width, depth and height dimensions of the booth. No part of the booth, including furniture, displays, marketing material, etc. may exceed those size limits.
- There is no furniture or equipment included in the free-set-up booth fee.
- Carpet and electricity are available in the booth area.
- The exhibitor accepts that any construction has to be approved by the organiser and by the venue of the event.
- The construction must comply with safety conditions and construction guidelines of the venue.
- The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu
- Any costs that are charged by the venue for approval of the booth construction must be paid by the exhibitor.
- A rejection of a booth construction by the organiser or the venue is not a reason for exceptional cancellation.

7.10. Special conditions for Platinum booths

Exhibitors that have chosen a Platinum booth accept the following conditions:



- The booth has to stay within the size limitations of the booked sponsorship package. This includes the width, depth and height dimensions of the booth. No part of the booth, including furniture, displays, marketing material, etc. may exceed those size limits.
- There is no furniture or equipment included in the booth fee.
- Carpet and electricity are available in the booth area.
- The exhibitor accepts that any construction has to be approved by the organiser and by the venue of the event.
- The construction must comply with safety conditions and construction guidelines of the venue.
- The booth plan has to be sent for approval before Wednesday 16 December 2016 to the FTTH Council Europe team: conference@ftthcouncil.eu
- Any costs that are charged by the venue for approval of the booth construction must be paid by the exhibitor.
- A rejection of a booth construction by the organiser or the venue is not a reason for exceptional cancellation.

7.11. Storage area

No storage area is available before, during or after the Conference. Sponsors must organise their own storage arrangements with their express delivery supplier so that the delivery is made on the set-up day and removed on the dismantling day. Contact details of delivery and storage suppliers will be communicated in the exhibitor manual in late October.

7.12. Meeting rooms

If the exhibitor rents a meeting room, the following conditions apply for the meeting room:

- The meeting room can only be used for meetings. It must not be used for exhibition or storage.
- Subleasing of the meeting room is not allowed.
- The exhibitor is responsible for cleaning the meeting room during the event.
- The exhibitor is responsible for any damage to the meeting room or its furniture.

7.13. Insurance

Exhibitors must ensure that their equipment, booth staff, set-up team, etc. are properly insured. The organiser will not provide insurance for exhibitors.

7.14. Selling or delivering goods

Direct selling or delivering of goods and equipment at the booth is not allowed.

7.15. Running the booth, cleaning and garbage

The exhibitor has to ensure that the booth is properly equipped and manned during the opening times of the exhibition. Basic cleaning and emptying of bins is included in the sponsorship package.

7.16. Promotional items

No promotional items and/or pop-up stands are allowed outside the booth area of the sponsor. Exhibitors may not hand out brochures, marketing items or other goods outside their booth area. In particular, they are not allowed to have hostesses handing out brochures or marketing items in the entrance area of the event and/or the exhibition hall.

7.17. Connections

The exhibitor must arrange directly with the venue for any kind of special connections to the booth (electric power, network connection, TV, etc.) that are in addition to the standard connections offered in sponsorship packages. The exhibitor must pay all costs for such connections.

7.18. Respect Set-up Times – Penalty

Exhibitors must respect the set-up times.

- Exhibitors are not allowed to start setting-up earlier than the time booked. Exhibitors who start setting up earlier than the time booked will be invoiced an additional 5,000€ penalty fee, by the FTTH Council Europe.
- Exhibitors are not allowed to set-up later than the set-up times indicated. Exhibitors who do not leave the premises of the venue by the indicated end time of each set-up day will be invoiced an additional 5,000€ penalty fee, by the FTTH Council Europe.

7.19. Respect Dismantling Times – Penalty

Dismantling times have to be respected by the exhibitors – in particular the starting time of dismantling. Early dismantling during the exhibition opening hours is not allowed. Exhibitors who start dismantling early will be invoiced an additional 5.000€ penalty fee by the FTTH Council Europe.

7.20. Security

The organiser provides overall security services in the exhibition and conference area. This does not include any liability for loss or damage to the equipment or booth of the exhibitor. Exhibitors are responsible for specific security services of their booths. This also applies during set-up and dismantling times.

7.21. Film & photography

Professional filming and photography in the conference and exhibition area requires permission from the organiser. However, sponsors may do professional filming and photography within their booth.

7.22. Cancellation of the event

The organiser will do everything necessary to ensure the execution of the event as planned. In case of unexpected external circumstances that make it impossible to hold the event, the organiser may either:

- Cancel the event before it starts. In this case the sponsor will receive a pro-rata refund in consideration of costs already committed;
- Shorten the duration of the event. In this case no refund will be granted.

If the event is interrupted due to force majeure after it has started, no refund of sponsorship fees will be granted.

The organiser can also cancel the event in case of lack of economic feasibility. Such cancellation has to be announced on 1 December 2016 at the latest, and sponsorship fees will be refunded. In this case the exhibitors have no right to claim compensation for damages or refund for expenses.

7.23. Applicable law – disputes

Belgian law shall govern these terms and conditions. In case of dispute, the Courts of Brussels will have sole jurisdiction.

